



**KANSAS HOME CARE ASSOCIATION  
2016 ANNUAL MEETING**

# **CAMPAIGNING FOR HOME CARE & HOSPICE**



**WICHITA, KS**

**SEPT. 19-21, 2016**

# WORKSHOPS

## YOU'RE INVITED!

The Kansas Home Care Association invites you to our 2016 Annual Meeting at the Wichita Marriott Hotel, Wichita, Kansas – a great location for 2½ days of education, networking, and fun!

## HOTEL INFORMATION:

The Wichita Marriott Hotel, 9100 Corporate Hills Drive, Wichita, Kansas, has reserved a block of rooms at the special KHCA rate of **\$108 per night** (single and double, tax not included). The room block will be held until **August 29, 2016**, so be sure to make your reservations by that date. For online reservations, click [here](#), then simply verify the date of arrival and departure and click on "Check Availability" to start the reservation process. Reservations can also be made by calling the hotel directly at 316/651-0333. Remember to mention the Kansas Home Care Association Annual Meeting when reserving your room(s) by phone.



## WORKSHOP TRACKS:

M - Management  
C - Clinical  
H - Hospice

## Monday, September 19, 2016

### ★ ★ ★ LEADERSHIP 101 PRE-CONFERENCE



**Chris Zervas, MA, President, Summit Solution Group, Broken Arrow, OK**

*\* Our pre-conference is designed to assist our agency managers and directors who have been placed into management roles after serving in the field and who may need help in becoming better leaders/managers. We hope you will take advantage of this special leadership workshop before the Annual Meeting!*

Pre-Conference – 1:00 - 4:00 p.m., 3.2 CNE contact hours

### I WAS ELECTED; NOW WHAT DO I DO?

How do you balance leading toward the goal, but building team along the way? Learn proven strategies and a decision tree to handle difficult conversations. Discover:

- ♦ The right time for feedback. Time of the day, setting and delivery are critical.
- ♦ How to minimize stress and major confrontation through effective communication.
- ♦ What must be present for feedback to be effective.

Pre-conference participants will receive a copy of the speaker's book, Bomb Proof Constructive Feedback. (Level: General)

## Tuesday, September 20, 2016

Opening Keynote – 8:30 - 9:30 a.m., 1.2 CNE contact hours

### HOME CARE IN AN ELECTION YEAR: WHAT WASHINGTON HAS IN STORE FOR 2016-2017

In this very special election year, federal agencies including the U.S. Department of Health and Human Services and the U.S. Department of Labor are pushing to finalize regulations before the end of the year. This session brings Washington to the stage with up-to-the-minute details on the legislative, regulatory, and legal landscape affecting home care and hospice, along with a forecast of the impact of national politics on health care. (Level: Intermediate) **William A. Dombi, Esq., Vice President for Law, National Association for Home Care and Hospice, Washington, DC**



M1 – 9:45 - 10:45 a.m., 1.2 CNE contact hours

### CAMPAINING FOR PATIENT REFERRALS: GETTING THE VOTE OF APPROVAL

Patient referrals are the lifeblood of any home care organization. This program focuses on what a home health agency can and cannot do to get patient referrals without violating the law. (Level: Intermediate) **William A. Dombi, Esq., Vice President for Law, National Association for Home Care and Hospice, Washington, DC**

C1 – 9:45 - 10:45 a.m., 1.2 CNE contact hours

### 2016 FOCUSED ON DOCUMENTATION NECESSITIES

This workshop will allow home health staff members to obtain information in order to evaluate the documentation required for home health charts to pass medical review by third party reviewers. Clinicians that require a deeper understanding of face to face documentation requirements and therapy documentation will not want to miss this session. (Level: Intermediate) **Melinda A. Gaboury, BBA, COS-C, CEO/Principal, Healthcare Provider Solutions, Inc., Nashville, TN**

# WORKSHOPS (CONT.)

H1 – 9:45 - 10:45 a.m., 1.2 CNE contact hours

## BIPARTISAN SUPPORT FOR PAIN MANAGEMENT

Opiates are the mainstay of end of life care, yet more than 50% of patients die in moderate to severe pain. Multi modal therapy allows for better pain control while decreasing unwanted side effects of opiates. (Level: General) **Wendy Mosiman, DNP, APRN, CNS, PPCNP-BC, RN-BC, Advanced Practice Registered Nurse Pediatrics/PICU/Pain, Via Christi Hospitals Wichita, Inc., Wichita, KS**



## DISTRICT BREAKFAST:

Arrive early on Tuesday morning to network with other member agencies in your KHCA district. Areas will be designated for each district to congregate from 7:30 to 8:30 a.m.

## BUSINESS MEETING:

The KHCA Annual Meeting Business Meeting will be held at the start of Tuesday's luncheon. This brief meeting will allow for necessary association business to be conducted.

## TUESDAY EVENING SOCIAL:

Take a break and enjoy the company of your peers and others involved in home care and hospice. From 4:30 to 6:00 pm on Tuesday evening, join us in the Wichita Ballroom of the Marriott Hotel for hors d'oeuvres, a cash bar, and a special treat. The rest of your evening will be free for you to relax or explore Wichita.



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Luncheon (L1) – 12:00 - 1:30 p.m., 1.0 CNE contact hour

## WHAT SHOE ARE YOU?

People are complex. Working with them doesn't have to be! This fast-paced, laughter-loaded session introduces and enlightens the audience to the simple techniques of understanding and harmoniously working with others. (Level: General) **Lori Randall, Mrs. Oklahoma 2002, Professional/Speaker/Author, The Shoe Speaker, Meeker, OK**

M2 – 2:30 - 4:30 p.m., 2.4 CNE contact hours

## THE BEST DEFENSE IS A GOOD OFFENSE: PREPARING FOR A HOME HEALTH MEDICARE RECERTIFICATION SURVEY

Learn how to use the tools of the surveyor in order to best prepare your agency for your Medicare recertification survey. A successful survey results in avoiding condition level deficiencies, which result in another on-site survey as well as potential alternative sanctions. (Level: Intermediate) **Lisa Meadows, Clinical Compliance Educator, Accreditation Commission for Health Care, Lexington, NC**

C2 – 2:30 - 4:30 p.m., 2.4 CNE contact hours

## BE AHEAD IN THE POLLS: IMPROVING YOUR HOME HEALTH QUALITY OF CARE STAR RATING

Is your Home Health Quality of Care Star Rating where you want it to be? After we identify how the Star Rating is calculated and the impact of this CMS tool, this program will provide focused improvement strategies for the nine measures used in calculating your Quality of Care Star Rating, and provide guidance on OASIS items and best practices to improve performance. This is a must-have workshop for home health clinicians, QA staff and educators! (Level: General) **Teresa Northcutt, BSN, RN, COS-C, HCS-D, HCS-H, Senior Associate Consultant, Selman-Holman & Associates LLC, Denton, TX**

H2 – 2:30 - 4:30 p.m., 2.4 CNE contact hours

## THE STATE OF HOSPICE ADDRESS



This workshop will allow hospice staff members to get a look at adjustments that are currently being rolled out in hospice that effect how the hospice gets paid and are linked to clinical decisions. This session will also assist in evaluating the documentation required for hospice charts to pass medical review by third party reviewers. This is a must-hear session, especially for clinical staff looking for more financial understanding. (Level: Intermediate) **Melinda A. Gaboury, BBA, COS-C, CEO/Principal, Healthcare Provider Solutions, Inc., Nashville, TN**

# WORKSHOPS (CONT.)

## 2016 KHCA AWARDS & RECOGNITION:

During Wednesday's Luncheon, KHCA will present its 2016 Awards & Recognition. During this event, we come together as a true home care community... all disciplines together celebrating the distinguished performance and service of some of its special people.

## CONTINUING EDUCATION:

Kansas Home Care Association is approved as a provider of CNE by the Kansas State Board of Nursing. Course offerings are approved for contact hours applicable for APRN, RN, or LPN relicensure. Kansas State Board of Nursing provider number: LT0287-314. Other disciplines will need to apply independently – a certificate of attendance will be provided.

## SPECIAL NEEDS/ QUESTIONS:

If you have special needs or questions regarding workshops, scheduling, accommodations, meals, etc., please contact the KHCA office at 785/478-3640 or e-mail us at [khca@kshomecare.org](mailto:khca@kshomecare.org).

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## Wednesday, September 21, 2016

M3 – 8:30 - 10:45 a.m., 2.5 CNE contact hours

### AVOID CASH FLOW THREATS: ELECT REVENUE CYCLE MANAGEMENT

Cash flow to home health and hospice agencies is ever threatened by fluctuating Medicare rates, increasing Medicare regulations, scrutiny by program integrity contractors, and increasing prevalence of Medicare Advantage and other commercial payers. This session will examine common threats to cash flow and offer practical strategies for how to manage and avoid such threats. Special emphasis will be given to the

latest information available related to Medicare's 'probe and educate' initiative focused on home health physician face-to-face encounter documentation compliance, which is a current threat to cash flow. (Level: Intermediate) **M. Aaron Little, CPA, Managing Director, and Raymond Belles, Managing Consultant, BKD, LLP, Springfield, MO**



C3 – 8:30 - 10:45 a.m., 2.5 CNE contact hours

### A SUCCESSFUL CAMPAIGN FOR MASTERING ICD-10 DOCUMENTATION REQUIREMENTS



Since the implementation of ICD-10, many agencies and staff are struggling with collecting enough documentation to code accurately, especially with "specificity." Success with ICD-10 is largely contingent on the information and documentation received on intake and prior to submitting a RAP. It's important to learn how to identify common home health diagnoses and how to develop a new way of thinking for tackling these diagnoses. Join PPS Plus's Education Director, Jennifer Warfield, as she discusses necessary changes and strategies to code accurately under the new rules and collect the appropriate documentation.

(Level: Intermediate) **Jennifer Warfield, BSN, HCS-D, COS-C,**

**ICD-10 Trainer, Director of Education Services, PPS Plus, Biloxi, MS**

Luncheon (L2) – 12:00 - 1:30 p.m., 1.0 CNE contact hour

### A TOP CANDIDATE: THE POWER OF THERAPEUTIC HUMOR IN LIFE

Health professionals are beginning to recognize that humor can reduce patient anxiety, open up communication, give support, and serve as a safety valve for client frustration and anger. Humor is a mature coping mechanism and can alleviate depression. Jae Pierce-Baba will use a multi-sensory learning experience to demonstrate strategies for you to increase your laughter factor in both your personal and professional lives. (Level: General) **Jae Pierce-Baba, OT, CHP, Humorologist, LipShtick Productions, Wichita, KS**



## WORKSHOPS (CONT.)

**M4** – 1:45 - 4:00 p.m., 2.5 CNE contact hours

### BE A FRONTRUNNER: EFFECT CHANGE IN YOUR OUTCOMES AND SCORE HIGHER PERCENTAGES



OASIS is the core of what we do in homecare – determining reimbursement, driving the plan of care, and giving you overall patient outcomes. This class will focus on the outcomes reported in CASPER reports and HH Compare and how you can impact your scores at management level, leading to an increase in your 5 Star Rating! (Level: Intermediate) **Sharon M. Litwin, RN, BSHS, MHA, HCS-D, Senior Managing Partner, 5 Star Consultants, Camdenton, MO**

**C4** – 1:45 - 4:00 p.m., 2.5 CNE contact hours

### LOBBYING FOR PN SAFETY: A REVIEW OF HOME PARENTERAL NUTRITION

This workshop will provide an overview of home parenteral nutrition (HPN) today, including a review of disease states and current indications for HPN, components of parenteral nutrition and how to monitor, basic assessment and monitoring, and essentials for a successful outcome. A brief review of the 2014 PN Safety Guidelines, specifically those related to nursing care, as well as challenges with HPN including limited Medicare reimbursement will be discussed. (Level: Intermediate) **Penny Allen, RD, CNSC, National Director, Nutrition, AxelaCare Health Solutions, Naples, FL**



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#### EXHIBITOR ACTIVITIES:

Exhibitors will be present both days of the Annual Meeting. Extended breaks between workshops will allow you time to visit each exhibitor to learn about the various home care and hospice products and services they have to offer. We also invite you to meet annual meeting co-sponsors through "Up-Close with a Co-Sponsor" – mini-workshops, on the exhibitors' choice of topics, to be presented during the networking hours. Again this year, we will also offer "Up-Close with an MCO" sessions.

#### DOOR PRIZE GIVEAWAY:

**Wednesday, September 21  
Noon—12:15 p.m.**

To conclude our exhibitor activities, door prizes from supporting vendors will be announced at this time. Since you must be present to win, you won't want to miss this event!

## 2016 PARTICIPATING VENDORS

**5 Star Consultants**

**Alternacare Infusion  
Pharmacy**

**AxelaCare Health Solutions**

**Blue Cross Blue Shield  
of Kansas**

**Clock Medical Supply**

**Conrade Insurance Group**

**Healthcare Provider  
Solutions, Inc.**

**Homestyle Direct**

**Infusion, LLC**

**KCI an Acelity Company**

**Kinnser Software**

**Pharmacare Health  
Specialists**

**PN System**

**Selman-Holman &  
Associates, LLC**

**Sunflower Health Plan**

**Via Christi Home Medical  
Infusion Pharmacy**

**We Care Online**

*AND MORE TO COME!*

# HOME HEALTH AIDE CONCURRENT CONFERENCE

## THANK YOU!

We would like to extend a very special thanks to our **2016 KHCA Annual Meeting Committee.**

Jan Cruz, Chair  
Phoenix Home Health Care,  
Wichita, KS

Taylor Brown  
AxelaCare Health Solutions,  
Lenexa, KS

Jennifer Floerke  
Amedisys Home Care,  
Wichita, KS

J.L. Regan  
Pharmacare Health Specialists,  
Wichita, KS

Terri Wahle  
Home Health at Geary  
Community Hospital,  
Junction City, KS

Carol Whitehair  
Home Health & Hospice of  
Dickinson County,  
Abilene, KS

## Wednesday, September 21, 2016

*(5.0 Hours Inservice Credit) The Home Health Aide Conference is not included in the one- or two-day registration packets, but must be purchased separately. During the noon hour, the home health aides will join other conference participants to attend the luncheon workshop L2.*

8:30 - 9:30 a.m.

### THE NAIL CARE DELEGATION

Nail care can be an important part of a patient's care. Nail beds host a variety of microorganisms that can cause infection in your patient. Proper care can prevent the spread of infection. In this workshop, we will address proper nail care techniques and guidelines, and how to identify potential complications. **Tammy Ware, LPN, Public Health Nurse, Dickinson County Health Department, Abilene, KS**

9:45 - 10:45 a.m.

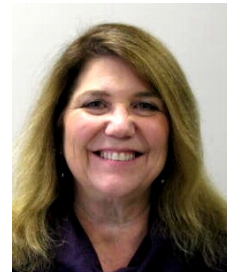
### LET'S VOTE FOR HEALTHY NUTRITION!

This workshop will provide a review of common nutritional issues in the elderly, the basic nutrition screening process, and positive ways the home health aide can promote and assist the client with optimal nutritional intake. **Penny Allen, RD, CNSC, National Director, Nutrition, AxelaCare Health Solutions, Naples, FL**

1:45 - 2:45 p.m.

### CAMPAIGNING FOR INFECTION CONTROL AND REDUCING THE SPREAD OF INFECTION

This workshop will address the principles of how infectious diseases occur, how they are transmitted, and the control measures that can be used to reduce the transmission, or spread, of infectious disease. **Denise Klassen, BSN, RN, Program Director of Medical Assisting, Wichita Area Technical College, Wichita, KS**



3:00 - 4:00 p.m.

### LET'S PUT HEALTHIER HOMES ON THE BALLOT

Don't get the creeps! Learn how to manage bed bugs, mold, dust, radon, spiders, and other things that go bump in the day or night. **Denise G. Dias, MS, Extension Agent, Family and Consumer Sciences, Food and Nutrition, K-State Research and Extension Sedgwick County, Wichita, KS**






### Your Home Care and Hospice Experts

5 Star Consultants can help with coding and OASIS Review to onsite leadership training, webinars and more.

Exceed Your Goals and Achieve Success with 5 Star Consultants!

[5starconsultants.net](http://5starconsultants.net)

### Via Christi Home Medical Infusion Pharmacy

-  24-hour pharmacist home care
-  Variety of infusion services
-  Serving all of Kansas

Call **316.858.2100**



# REGISTRATION INFORMATION

Ticket Pricing	Early Bird Member Price (by Aug 19)	Member Price after August 19	Non-Member Price
<b>Pre-Conference, Monday, September 19</b> (3.2 CNE contact hours)	\$55	\$65	\$130
<b>Tuesday Only, September 20</b> 4 workshop sessions, lunch included (5.8 CNE contact hours)	\$160	\$185	\$370
<b>Wednesday Only, September 21</b> 3 workshop sessions, lunch included (6.0 CNE contact hours)	\$160	\$185	\$370
<b>2-Day Packet, September 20-21</b> 7 workshop sessions, lunch included (11.8 CNE contact hours)	\$240	\$270	\$540
<b>HH Aide Conference, Wednesday, September 21</b> 5 inservice credit hours, lunch included	\$90	\$100	\$200

## SPLITTING REGISTRATIONS

One- and two-day registration packets may be split among multiple employees within your agency. When completing the online registration, select your ticket option with the first registrant, then choose to "ADD GUEST" and complete both the "Registrant Information" and "Workshop Selection" portions of the online registration form for the second registrant (skipping the ticket portion).

## WORKSHOP SELECTION REQUIRED

Due to limited workshop classroom space, we require that each attendee select the specific workshop(s) he/she plans to attend. Registrations will be accepted on a first-come basis. Remember, midday workshops with luncheons are included in the price of each day's registration, but you must indicate your plans to attend with your online registration.

## CONFIRMATION/INVOICE

Letter of confirmation with map link and an invoice will automatically be generated once you confirm your online registration. Credit cards cannot be accepted.

## CANCELLATIONS

Refunds, less a \$25 processing fee, are available for cancellations received by September 12. No refunds will be given for cancellations received after September 12. No-shows will be held responsible for payment.

**REGISTRATION MUST BE COMPLETED ONLINE... [CLICK HERE](#) to register.**

**REGISTRATION DEADLINE: TUESDAY, SEPTEMBER 6, 2016**

## HANDOUTS

Handouts will be made available online prior to the conference. **Each attendee will be responsible for printing and bringing their own handouts to each workshop.**

## TRANSFERRING REGISTRATIONS

If necessary, registrations may be transferred to others within your agency. Change requests should be sent by email: [kada@kshomecare.org](mailto:kada@kshomecare.org). Replacements and transfers made after September 6 or at the Annual Meeting will be required to complete a special form at the registration desk.

## MONITORS

Monitors are needed to assist with the sign-in/certificate distribution process for each workshop. Please indicate on your registration if you are willing to help with a workshop for which you have registered to attend.

***PROGRAM CONTENT** - KHCA greatly appreciates the time and effort on the part of our speakers and vendors in providing information for our attendees. The Kansas Home Care Association feels an obligation to present the widest possible viewpoints represented in the home care and hospice arena. However, the participation of any speaker/vendor/product in our presentations does not constitute an endorsement by this association. As always, participants are advised to exercise diligence and/or seek further counsel in making any decisions that affect their business or the quality of services provided.*



*Want to attend at the member rate,  
but not yet a KHCA member?  
Visit [www.kshomecare.org](http://www.kshomecare.org) for your  
membership application and **join today!***



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Register **by August 19**  
for an early bird discount.