



Join us for this monthly webinar series that will get you what you need in a short period of time. As a valued benefit of your KHCHA membership, this informative program delves into the latest hot topics within the Medicare home health sector and is included for free to KHCHA Members!


---

## 2024 Schedule

These 1-hour webinars will be held the 2<sup>nd</sup> Tuesday of each month, starting at 11:00am Central.

 February 13: The Medicare Advantage Battle – Melinda Gaboury

Home Health and Hospices alike are becoming more and more inundated with Medicare Advantage payer referrals. Agencies must navigate the roadmap of whether to contract with these plans or remain out of network. This session will bring a deeper understanding of the key elements of establishing contracts with MA plans and the keys to renegotiating rates after you are in network.

 March 12: Home Health Medical Review – Avoiding Denials – Melinda Gaboury

At the height of medical review scrutiny in home health, agencies are struggling to know where to focus in avoiding denials. This webinar will highlight the current top denials and specific documentation tweaks that if implemented will assist in avoiding denials if the chart is medically reviewed.

 April 9: – Melinda Gaboury & Jennifer Osburn

This session will cover interpreting how the calculation of the Discharge Function Score works for administrators and clinical leadership, as well as instructions for accurately coding the GG items using real-world scenarios and focusing on the most misunderstood aspects of the GG items for clinical leadership and clinicians.



### May 14: LUPAs, PEPs, Outliers & Institutional Credit – PDGM Adjustments – Melinda Gaboury

Billing may seem pretty straight forward, but there are many adjustments and decisions, some clinical, that directly impact the calculation of your claim payments. In this session we will discuss in detail the LUPA, PEP, Outlier & Institutional vs Community adjustments and discuss how they should be reviewed by your agency staff, both proactively and after payment adjustment is made.



### June 11: Effectively Using OT in Home Health – Beulah Scott

Tune in to this webinar to transform your agency's utilization of home health occupational therapy and unlock the secret to success in improving M1800 and GG item scores. In this session you will learn how to identify the appropriate clients, implement programs to restore function and effectively use occupational therapy to enhance the quality of life. Join us to learn how to implement strategies to focus on safety utilizing occupational therapy to maximize your outcome measures and improve scores.



### July 9: Home Health Proposed Rule 2025 – Melinda Gaboury

2025 is set to be a year of major changes in the Home Health arena. This webinar will provide a detailed review of the 2025 Proposed Rule in Home Health. Any changes that are set to be implemented for 2025 will be reviewed with best practices for implementation.



### August 13: Home Health PEPPER – Update 2024 – Melinda Gaboury

PEPPER – this data is so vitally important for agencies to understand. This session will review the current PEPPER Targets following the 2024 release of the HH Update in July. This data is one of the main sources for selection of agencies to be targeted for medical review. Don't be left confused, join us for detailed information on each target and how to analyze your own scores to help you decide where to focus your efforts.




### September 10: Home Health QAPI – Tammy Stewart

A successful Home Health QAPI Program is a key component to a well-run organization! Is your Home Health's QAPI Program back on track since the end of the Public Health Emergency? This session will provide steps for building or rebuilding your QAPI Program to improve your agency's overall compliance and performance. You will understand the importance of data collection and analysis to drive performance improvement as well as how to develop a comprehensive QAPI Plan.

 October 8: HH Value Based Purchasing 2025 & Beyond – Melinda Gaboury & Jennifer Osburn

This webinar will include the most recent update on the Value Based Purchasing Expansion, which has already had numerous changes finalized for 2025 implementation. We will highlight the most recent Interim Performance Reports (IPRs) and provide feedback on where agencies are struggling the most.

 November 12: Navigating Open Enrollment with Medicare Advantage Patients – Melinda Gaboury

The Open Enrollment Period that allows patients the time to make changes to their Medicare coverage can be one of the most frustrating times for home health agencies. The most uncertain times are in the aftermath of the enrollment period when agencies are faced with ensuring that they are billing the appropriate plan. This session will review steps to ensure that you are doing everything possible to ensure that the patient payer is correct.

 December 10: Top 10 Home Health Survey Deficiencies – Victoria Barron

Is your agency prepping for a survey? If the answer is “yes”; this session is for you. Join us to discuss the 2023 Top 10 Home Health Deficiencies and the steps needed to identify issues and implement processes to minimize and prevent deficiencies.

 **Meet the Speakers** 



**Melinda A. Gaboury**

**Melinda A. Gaboury**, COS-C, is Co-Founder and Chief Executive Officer of **Healthcare Provider Solutions**. With more than 30 years in home care, has over 22 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts home care and hospice reimbursement workshops and speaks at state association meetings throughout the country. Melinda has extensive experience in Medicare Patient-Driven Groupings Model (PDGM) training, billing, collections, case-mix calculations, chart reviews, and due diligence.

Medicare appeals (UPIC, RA, ADR, and TPE) with all the Medicare Administrative Contractors (MACs) have become the forefront of Melinda’s current impact on the industry. She is currently serving as the Chair of the National Association for Home Care & Hospice (NAHC) Home Care and Hospice Financial Managers Association (HHFMA) Advisory Board and Work Group, Treasurer of the Home Care

Association of Florida Board of Directors and serves on the Tennessee Association for Home Care Board. Melinda is also the author of the *Home Health OASIS Guide to OASIS-E and Home Health Billing Answers 2024*.



**Victoria Barron**

Victoria Barron, MBA, BSN, RN, COS-C is a Clinical Consultant for HPS. She provides support and solutions to home health and hospice agencies nationally to achieve regulatory compliance. With more than 37 years of nursing and healthcare experience, the majority of Victoria's career has been in the home services arena including home health, hospice, home care, and home infusion where she has served in various roles. In home health and hospice, Victoria has served as agency administrator, interim administrator, clinical director, surveyor, mock surveyor, QAPI team member and consultant. In private duty she has served as agency administrator, and in home infusion as marketing director and infusion Registered Nurse. Victoria has led and participated in the start-up of hospice, home care and home infusion agencies and has successfully led teams through the initial Certification and Accreditation process as well as renewals of existing Certification/Accreditations. She is experienced in operations, clinical and billing compliance, data analytics, and process development and implementation. Victoria strives to support agencies achieve regulatory compliance and clinical success to provide quality care to patients across all service lines. Victoria is a licensed Multistate Registered Nurse and is CHAP certified as a Hospice and Home Health Consultant.



**Beulah Scott**

Beulah Scott, OTR/L, COS-C is a Clinical Consultant for HPW. She has more than 25 years of healthcare experience, including 15 years specific to home care, Beulah brings firsthand knowledge of startup of a home care agency, management of day-to-day operations, accreditation processes and leadership. Beulah believes that it is important to remain flexible to change and in keeping abreast with regulatory updates, changes, and trends to grow and move forward. Beulah is part of the clinical consulting team providing support and solutions to home health agencies across the country to achieve regulatory compliance. Beulah has profound experience in operations of home health and outpatient therapy, preparation for accreditation/survey, staff development, marketing, business development, writing policy and procedures, due diligence processes, program development, implementation of quality and

improvement plans, developing partnerships with referral sources and community leaders. In addition, she has provided seminars/workshops in the community, hospitals, skilled nursing and assisted living facilities regarding the benefits of home health and diverse topics related to therapy. She has successfully led home health teams through numerous deficiency free surveys and in developing/implementing plans of corrections.



**Tammy Stewart**

Tammy Stewart, RN, CPHQ, COS-C is a Clinical Consultant for HPS. She is a member of the National Association for Healthcare Quality and holds a Certified Professional in Healthcare Quality (CPHQ) certification. As a part of the HPS clinical consulting team, Tammy provides support and solutions to home health and hospice agencies across the country to achieve regulatory compliance.

Tammy's commitment to service and compassionate nursing care started 30 years ago as a home health nurse. Her experience includes successfully starting a Hospice QAPI program and serving as a Hospice Quality Manager. Tammy has experience as a Home Health Clinical Manager as well as case management of home health patients. Tammy has provided education and leadership for home health, hospice, and acute care settings throughout her nursing career. Her knowledge of Federal and State Regulations along with her clinical experience motivates her to continually seek solutions to the barriers of healthcare in all settings. Tammy's experience includes developing and implementing quality and performance improvement programs for home health and hospice in addition to performing data analysis, clinical chart reviews, onsite billing audit reviews and provider education.

## Pricing

Separate registration is required each month. Register at <https://www.kshomecare.org/calendar>  
Per session registration fees for this series are as follows:

- KHCHA Members: FREE
- Non-Members: \$25

An additional registration fee will be charged for each additional non-member login.

*The Kansas Home Care & Hospice Association is pleased to bring you this educational program through an agreement with the Home Care Association of Florida.*